Results for year ended 30 April 2007

July 2007

Roger Butterworth – CEO

Cate Hulme - CFO

FY 2007 highlights

- EBITDA before exceptional costs of £1.3m, 18% ahead of forecast
- Market continues to grow strongly
- Working capital constraints alleviated
- Group well placed to continue growth both organically and through acquisition
- A number of new direct manufacturer relationships secured
- Significant increase in Gross Margin % over 2006

What we do

- Online Retailer of portable communication and computing devices
  www.expansys.com www.mobileplanet.com www.nomatica.com
  www.portix.com www.ora.com www.ubiquio.com

- Selling to consumers and corporate customers worldwide

- Five warehouses and 11 sales offices around the globe

- Proprietary software infrastructure and bespoke IT and VOIP systems

- Business model highly scaleable

Board of directors

Non Executive Directors

Non Exec Chairman – Barry Roberts
(Previously CEO of ICM)

Senior Non Exec – Graham Dawber
(Previously partner at PriceWaterhouseCoopers)

Roger Butterworth, aged 38
Chief Executive Officer

Previously with ICL, Sun Microsystems and Horizon Group

Bought into the business in August 2000

Group Managing Director since December 2000

Cate Hulme ACA, aged 34
Chief Financial Officer

Previously with PricewaterhouseCoopers and Ernst & Young

Appointed in October 2005

Group Finance Director since December 2005

Frederic Pont, aged 40
Director European Operations

Trained as an accountant with Deloitte

Held management positions with SmartCode and Palm

Bought into the business November 2002

Group director since December 2005

Steve Muttram, aged 42
President North American Operations

Previously with Xircom and Portable Add-Ons.

Joined the group in September 2004

President, North American Operations since December 2006

Key assets

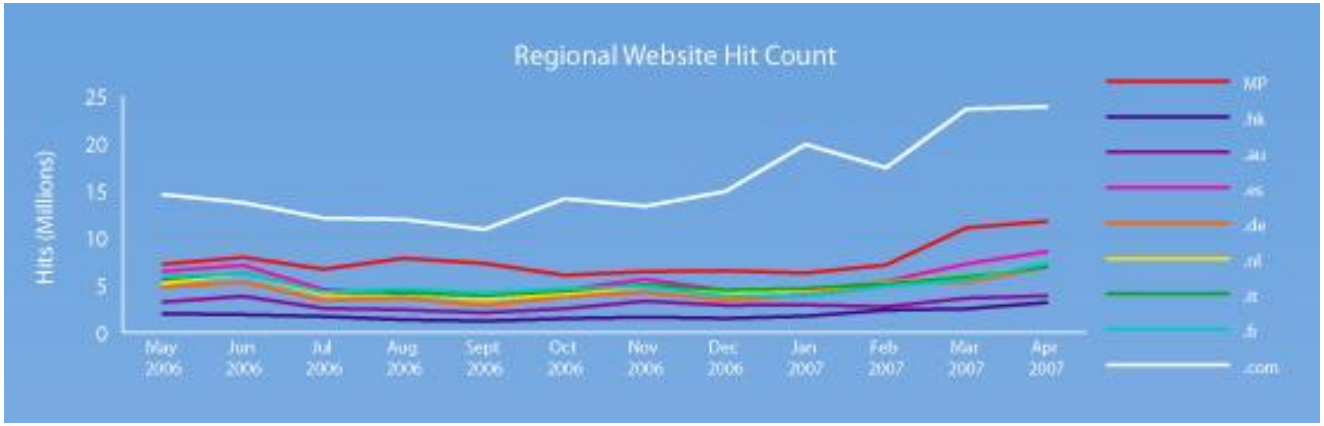
- **Market leading web traffic**
  3.2 million page hits
  >400,000 visitors per day
  Achieved with minimal advertising spend
  Strong brands
  Increasing traffic market share

- **Two Million customers**
  66% of revenue from repeat customers

- **Real infrastructure with strong IP in place**
  A highly scaleable business infrastructure
  Proprietary, cutting edge software infrastructure, IT systems, VOIP network and warehouses allow high level of sustained growth

Web traffic


Total Hit Count Across All Websites
Hits (Millions)
200
150
100
50
May 2006
Jun 2006
Jul 2006
Aug 2006
Sept 2006
Oct 2006
Nov 2006
Dec 2006
Jan 2007
Feb 2007
Mar 2007
Apr 2007


Regional Website Hit Count
Hits (Millions)
25
20
15
10
5
0
May 2006
Jun 2006
Jul 2006
Aug 2006
Sept 2006
Oct 2006
Nov 2006
Dec 2006
Jan 2007
Feb 2007
Mar 2007
Apr 2007
MP
.hk
.au
.es
.de
.nl
.it
.fr
.com

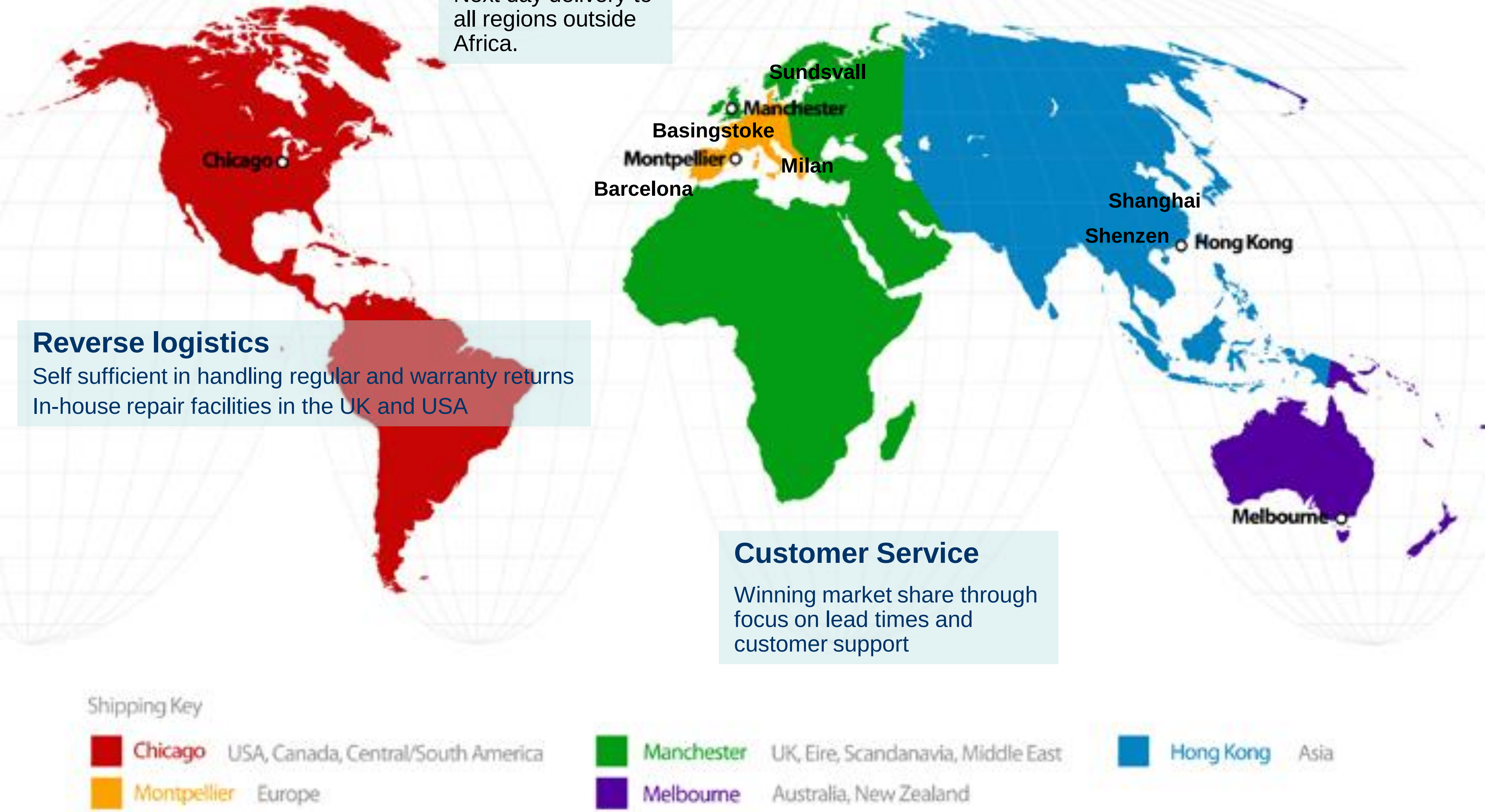
Infrastructure – five warehouses and 11 contact centres

Worldwide coverage

Next day delivery to all regions outside Africa.

Standard systems worldwide

Maximum compatibility and efficiency.



Reverse logistics

Self sufficient in handling regular and warranty returns

In-house repair facilities in the UK and USA

Customer Service

Winning market share through focus on lead times and customer support

Profit and loss account

(£ millions)	**2007**	**2006**
Turnover	54.2	54.5
Gross profit	**12.4**	**11.5**
Distribution expenses	(2.9)	(3.0)
Administrative expenses	(9.1)	(8.8)
Total expenses	(12.0)	(11.8)
Operating profit pre exceptional costs	**0.4**	**(0.3)**
Exceptional costs	(0.5)	(0.6)
Gross margin %	**22.9%**	**21.1%**
EBITDA pre exceptional costs	**1.3**	**0.8**

Cash flow

(£ millions)	2007	2006
Net cashflow from operating activities	(3.9)	1.4
Net interest paid	(0.7)	(0.2)
Corporation tax paid	(0.1)	(0.1)
Payments to acquire fixed assets	(0.8)	(1.2)
Acquisitions	-	0.3
Issue of share capital	8.6	-
Movements on borrowings	(2.2)	(0.4)
Increase in cash	**0.9**	**(0.1)**

Balance sheet

(£ millions)	2007	2006
Fixed assets	5.9	6.0
Stock	5.7	6.7
Debtors	5.3	3.8
Cash	0.7	0.9
Creditors < 1 year	(7.8)	(14.3)
Net current assets	**3.9**	**(2.9)**
Creditors > 1 year	(0.4)	(1.9)
Net assets	**9.4**	**1.2**

Turnover by region

(£ millions)	2007	2006
UK & ROW	24.4	24.3
EU	12.1	9.5
North America	13.9	17.4
Far East	3.8	3.3
	54.2	**54.5**

- 8.6% growth outside North America despite working capital constraints
- Low margin business dropped in North America and Steve Muttram appointed as Director of North American Operations in December 2006

Key manufacturer relationships

- HTC
- E-Ten
- Toshiba
- Nokia
- OQO
- Palm
- Samsung

- Bandrich
- Blackberry
- Emtac
- Garmin
- Mio
- Parrott
- Socket

New services revenue streams for 2008

- Contracts agreed
  - Mobile VOIP services with Truphone
  - Hosted e-mail services with Simply Mail Solutions
  - Credit through ‘Able to Buy’
- To be added
  - Extended Warranty
  - Insurance

Truphone – eXpansys M-VOIP

- Mobile VOIP service co-branded ‘eXpansys M-VOIP powered by Truphone’
- £10 of credit bundled free of charge with phone sales
- Margin to eXpansys on call usage
- All costs outsourced to Truphone
- Cash up front, pre pay model

YooNoo Limited

- Market leading online retailer of satellite navigation systems in the UK
- Four Web sites
    - www.globalpositioningsystems.co.uk
    - www.shiroi.co.uk – PCs and accessories
    - www.goaudio.co.uk – entertainment products
    - www.roadlife.co.uk – travel electrical items
- UK only, all consumer, mostly credit card
- Established seven years ago

YooNoo Limited

- Warehouse, purchasing and finance will be combined for economies of scale
- Approx £0.2m up front (depending on net assets) and up to £0.9m after one year based on performance
- Deferred consideration half cash, half shares at discretion of eXpansys
- Web sites will run as currently for one year and be integrated thereafter
- YooNoo has £0.3m cash and £0.4m stock at acquisition

Summary conclusion

- Drivers in market remain strong
- Firm financial footing
- Working capital constraints alleviated
- Ready to continue our significant track record of growth
- Expectations of further improvement in gross profit margin